

ANNEXURE – 1.

COMPANY BRIEF INTRODUCTION

We, “**SUDARSHAN POLYFAB**” specialize in manufacturing and exporting superior quality packaging material. Our product Portfolio includes:

- **PP woven bags and fabrics laminated /unlaminated, flexographically.**
- **PP woven bags in multi colour print & designs, bopp laminated woven bags.**
- **Special bags for e-commerce in various cut shapes & sizes.**

Our products are used for the packaging of

- **Agro/food products like grains, pulses, spics, salt, nuts, tea, coffee, etc.**
- **Flour mill product like atta, suji, maida, besan,etc.**
- **De-oiled cake (doc) by product of edible oil extraction plants.**
- **Sugar.**
- **Animal feed/pet food/poultry feed, chemicals, minerals, fertilizer,**
- **Cement.**
- **Retail shopping carry bags and many more.**

Factory is located in **AHMEDBAD, GUJARAT**. We are endorsed by the leading -edge infrastructure spread over more than one lac sq. ft. area .We produce 4200 MT of woven products per annum with high-quality printing. Our manufacturing facilities houses world-class machinery and utilizes sourced from globally renowned suppliers. Our In house quality control Laboratory is equipped to test products for Parameters required by Customers as per India and International Standards.

At Sudarshan Polyfab; you are assures of superior & durable products, one time delivery and best pricing.

ANNEXURE – 2.

KEY REQUIREMENT OF MARKETING EXECUTIVE POST.

- Post : Marketing Executive (Woven Sacks)
- Specification
 - No of Vacancies : One
 - Qualifications : Graduate + MBA – Mkt (Optional)
 - Gender : Male
 - Age : Below 40 Years (Minimum)
 - Experience : 2 to 3 Year Experience in Sales / Marketing
 - Job Type : Permanent
 - Location : Mumbai
 - Salary : Rs.6,00,00 to Rs.9,00,000 PA
- Skills : English Speaking, Outdoor B to B Sales & Marketing in 4 States (Gujarat, Maharashtra, Rajasthan, and M.P), Negotiation, Customer Relationship Management and Coordination.
- Responsibilities and Roles :
 - 1) To able to identify customers, visit Factory / Corporate Offices for generating new business,
 - 2) Company and Product Presentation for understanding of the customer.
 - 3) Carry on price negotiations, finalize its terms, and procure the orders.
 - 4) Out bound sales.
 - 5) Achieving monthly / Quarterly targets
 - 6) Reporting on a daily, weekly & monthly basis to the Director.
 - 7) Preparing MIS Reports
 - 8) Coordinating with Marketing, Designing, Production and Dispatch teams to Process the Orders.
 - 9) To Satisfy Customers, Attend Customer Complain, Responsible Payment Collection, Coordination with the Customers and Getting Repeat Orders.

ANNEXURE – 3.

KEY REQUIREMENT OF MARKETING EXECUTIVE POST.

- Post : Junior Marketing Executive (Woven Sacks)
- Specification
 - No of Vacancies : Two
 - Qualifications : Graduate + MBA – Mkt (Optional)
 - Gender : Male
 - Age : Below 40 Years (Minimum)
 - Experience : Fresher or 1 Year Experience in Sales.
 - Job Type : Permanent
 - Location : Mumbai
 - Salary : Rs.2,40,000 to Rs.3,00,000 PA
- Skills : English Speaking, Outdoor B to B Sales & Marketing in 4 States (Gujarat, Maharashtra, Rajasthan, and M.P), Negotiation, Customer Relationship Management and Coordination.
- Responsibilities and Roles :
 - 1) To able to identify customers, visit Factory / Corporate Offices for generating new business,
 - 2) Company and Product Presentation for understanding of the customer.
 - 3) Carry on price negotiations, finalize its terms, and procure the orders.
 - 4) Out bound sales.
 - 5) Achieving monthly / Quarterly targets
 - 6) Reporting on a daily, weekly & monthly basis to the Director.
 - 7) Preparing MIS Reports
 - 8) Coordinating with Marketing, Designing, Production and Dispatch teams to Process the Orders.
 - 9) To Satisfy Customers, Attend Customer Complain, Responsible Payment Collection, Coordination with the Customers and Getting Repeat Orders.